

Real Estate Technology Guide 9780793177325 Saul D. Klein, John Reilly, Mike Barnett, Michael Barnett, Saul Klein Dearborn Real Estate, 2003 2003 200 pages

As a new real estate agent, it can be hard to sift through all the books to choose from. Finding the books to read is one thing, but where do you start? Below, you will find 24 of the best books for new real estate agents and they are organized for you in groups! That way, you know which are the top books you need to read right now, and which books can you get to in a few months. The First Reads. These books are vital to success in real estate.Â Fanatical Prospecting: The Ultimate Guide to Opening Sales Conversations and Filling the Pipeline by Leveraging Social Selling, Telephone, Email, Text, and Cold Calling (Jeb Blount). It takes most agents years to understand the importance of prospecting. Prospecting as a new or growing real estate agent will make or break your career. The Real Book of Real Estate is the one book, the Bible, of real estate advice and te The Book on Rental Property Investing: How to Create Wealth and Passive Income Through Intelligent Buy & Hold Real Estate Investing! 340 PagesÂ·2016Â·2.07 MBÂ·69,928 DownloadsÂ·New! In The Book on Rental Property Investing, real estate investor and co-host of the BiggerPockets The beginner's guide to real estate investing. 312 PagesÂ·2008Â·3.85 MBÂ·69,208 Downloads.Â The beginner's guide to real estate investing / Gary W. Eldred. p. cm. You don't need advanced Millionaire Real Estate Agent. This book helps real estate investors ensure that they have minimized the risk involved in acquiring a property by focusing on what makes for a sound investment. â€œNow in its 9th edition, this book is a valuable guide to financing for real estate investors. It will lead newbies through the complex system that funds deals of all sizes and makes growth possible.Â The Commercial Real Estate Investorâ€™s Handbook lives up to its name by offering a go-to, easy-to-understand guide that tackles everything you need to know about investing in real estate. â€œAfter completing this publication, you will have a better understanding of budgeting, be more financially literate, and, best of all, be capable of handling whatever commercial real estate issue arises during your first deal.