

# Be a Sales Superstar: 21 Great Ways to Sell More, Faster, Easier, in Tough Markets - Berrett-Koehler Publishers, 2002 - Brian Tracy - 154 pages - 2002 - 9781576751756

21 Great Ways to Sell More, Faster, Easier in Tough Markets. Brian Tracy. Brian Tracy shares the most important principles for sales success he has discovered in 30 years of training more than a half million sales professionals in 23 countries.Â BRIAN TRACY. Be a Sales Superstar. This book is dedicated to my dear friend and business partner Ib Moller, a great entrepreneur, a superb sales professional, an excellent executive, and a fine person in every way. Preface. This book is for ambitious salespeople who are eager to increase their sales and boost their incomes immediately. It is written for those who are, or intend to be, in the top 10 percent of their fields in selling. Every idea is aimed at the sales superstars of today and tomorrow. Be a Sales Superstar and millions of other books are available for instant access. view Kindle eBook | view Audible audiobook. Books. â€² Business & Money.Â Here is another key point in superstar selling: Your self-esteem is directly related to how much you sell. The highest paid and most successful salespeople have high levels of self-esteem. Self-esteem is best defined as how much you like yourself. 21 Great Ways to Sell More, Faster, Easier in Tough Markets. By: Brian Tracy. Narrated by: Brian Tracy.Â I think that the Sales Success book was better. more condensed and hit the high points in his Sales Success book. Overall. 4 out of 5 stars.Â What other book might you compare 21 Great Ways to Become a Sales Superstar to and why? I didn't hear too many books for making comparison. What does Brian Tracy bring to the story that you wouldn't experience if you just read the book? nothing. Was there a moment in the book that particularly moved you? Nothing special. Maybe, the music between chapters, that gives a clear cut. Find many great new & used options and get the best deals for Be A Sales Superstar! 21 Great Ways to Sell More, Faster, Easier in Tough Markets by Brian Tracy (Paperback, 2003) at the best online prices at eBay! Free delivery for many products!Â Product Information. Written by one of the world's best-known speakers, Be a Sales Superstar presents 21 of the most important principles for sales success discovered by the author during a 30-year career. Each of these strategies is time- and field-tested to boost sales and ensure success. Product Identifiers. Publisher.